MEETING	DATE	TIME	LOCATION
Special Town Board	Monday, May 13, 2024	9:00 a.m.	Board Room 1900 W. Grand Chute Blvd.

REMOTE AUDIO OPTIONS

Web Access:
https://grandchute.my.webex.com/grandchute.my/j.php?MTID=ma00f1d95576889fa02fc616d0358ea69
Access Code: 126 909 3174
Meeting Password: 1900

Telephone Access:
Dial: (408) 418-9388
Access Code: 126 909 3174
Meeting Password: 1900

A. CALL TO ORDER/ROLL CALL

B. PUBLIC INPUT Members of the public are welcome to address the Town Board. **Individuals are allowed to speak only about agenda items and must fill out a "Request to Speak" form and submit to the Town Clerk prior to the start of the meeting in order to speak during the Public Input segment of the meeting. If you wish to speak and are attending remotely, you must contact the Town Clerk 24 hours prior to the start of the meeting for special accommodations.** This segment is placed early in the agenda so that the public may make their comments prior to any discussion or action by the Town Board. Individual comments are limited to no more than three minutes each. The Public Input section is limited to a total of 15 minutes. The Town Board may suspend this rule if deemed necessary. Once the public input segment ends there will be no additional discussion from the audience.

C. NEW BUSINESS
1. Discussion/possible action to approve liability insurance package for 2024-2025. **Action:** *Motion to approve/deny liability insurance package for 2024-2025*.

D. ADJOURNMENT

Public Notice: Agendas are posted in the following locations: Town Hall bulletin boards & Town website www.grandchutewi.gov 2015 Wisconsin Act 79 allows the publication of certain legal notices on an Internet site maintained by a municipality. This law allows these types of legal notices to be posted in one physical location in the jurisdiction (instead of three) if also placed on an Internet site maintained by the local government.

Special Accommodations: Requests from persons with disabilities who need assistance to participate in this meeting should be made to the Clerk's Office at (920-832-5644) with at least 24-hour notice.

Notice of Possible Quorum: A quorum of the Sanitary Districts, Plan Commission, Board of Review, Licensing Committee, Parks Commission, Community Development Authority, Joint Review Board, Zoning Board of Appeals and/or Police and Fire Commission may be present at this meeting for the purpose of gathering information and possible discussion on items listed on this agenda. However, unless otherwise noted in this agenda, no official action by the Sanitary Districts, Plan Commission, Board of Review, Licensing Committee, Parks Commission, Joint Review Board, Zoning Board of Appeals and/or Police and Fire Commission will be taken at this meeting.

TOWN BOARD
AGENDA MEMORANDUM

MEETING DATE: May 13, 2024
FROM: Richard Downey, Town Administrator
RE: Discussion/possible action to approve liability insurance package for 2024-2025. Action: Motion to approve/deny liability insurance package for 2024-2025.
TYPE: Regular agenda

Background Information: The Town was informed earlier this year by Gallagher, the Town's insurance broker, that the Town's current insurance carrier would not renew the Town's insurance for the Elected Officials' Liability and the Law Enforcement Liability Insurance. The reason for the non-renewal was due to usage of the Elected Officials Liability insurance, the usage was in excess of one-thousand percent (1000%) of the premium paid in for the Elected Officials Liability insurance. The Law Enforcement Liability Insurance is tied to the Elected Officials' insurance and hence was going to be canceled as well due to this linkage.

I worked with Gallagher to get us a replacement insurance carrier in place. I also contacted another broker, Ansay & Associates, who can quote coverage under Community Insurance Corporation (CIC), a carrier that Gallagher cannot quote.

After reviewing proposals from Gallagher and Ansay, the staff recommends that the Town Board approve a contract with Ansay for coverage under CIC. The deductible for the Elected Officials' coverage with the Gallagher quote was two hundred thousand dollars ($200,000), which would effectively make the Town self-insure for our Elected Officials' coverage. The Elected Officials' coverage with the Ansay quote is ten thousand dollars ($10,000). Additionally, the CIC coverage has higher per-incident liability coverage, at five million or six million dollars, versus the two million dollar coverage per occurrence with a four million aggregate coverage with the Gallagher coverage. And finally, the Ansay coverage for Workers' Compensation comes with a ten percent (10%) dividend offer versus an eight percent (8%) dividend offer with the Gallagher proposal.

The Board does have to make a decision based on all of the coverage offered by Ansay for the CIC coverage. Ansay provided three levels of coverage with CIC: a five-million-dollar coverage with a five thousand dollar deductible for general liability, a six-million-dollar coverage with a five thousand dollar deductible for general liability, or a six-million-dollar coverage with a ten-thousand dollar deductible for general liability. The prices for each coverage are detailed below and also on the attached chart.

Rate	Current	Gallagher EMC, etc.	CIC $5L/$5K Deductible	CIC $6M L/ $5K Deductible	CIC $6M L/ $10K Deductible
Cost	$588,181	$648,681	$641,079	$643,593	$614,742
Difference	NA	$60,500	$52,898	$55,412	$26,561

The difference is coverage is really the risk tolerance of the Board. **Staff is recommending that the Board approve the coverage with a six million dollar coverage with a five thousand dollar coverage for general liability, because of the volatility of the market, and the cost for an additional million dollars of coverage with a lower deductible is not substantial.** The Board may be more comfortable with a higher risk of loss, and may wish to consider the lower cost insurance options. The cost differences for each option is listed on the chart above.

Fiscal Impact: The Fiscal impact is detailed on the summary sheet attached to this report.

Recommended Action: Make a motion to approve insurance coverage using Ansay & Associates as the Town's insurance broker for insurance with CIC for 2024-2025 with a ___ ($6 or $5) million coverage per occurrence and a ___ ($5000 or $10,000) deductible.

Attachments: Property, Liability, Worker's Comp Insurance Renewal Plan 6/1/24-6/1/25

Town of Grand Chute
Property, Liability, WC Insurance Renewal
Plan Year 6/1/2024 - 6/1/2025

	EMC Expiring Premium	EMC / PGUI / Emasco Greenwich $2M/$6M L / $5K Deductible	CIC $5M L / $5K Deductible	CIC $6M L / $5K Deductible	CIC $6M L / $10K Deductible
Policy	**EMC**	**Gallagher**	**Community Insurance Corp**	**Community Insurance Corp**	**Community Insurance Corp**
	Premium / Coverage / Deductible	**Premium / Coverage / Deductible**	**Premium / Coverage / Deductible**	**Premium / Coverage / Deductible**	**Premium / Coverage / Deductible**
Property	$ 63,072	$ 70,572	$ 110,512	$ 110,512	$ 110,512
Buildings, Contents, PITP Limit	$ 95,276,381	$ 117,086,621	$ 117,086,621	$ 117,086,621	$ 117,086,621
Deductible	$ 5,000	$ 5,000	$ 5,000	$ 5,000	$ 5,000
Contractors Equipment (Inland Marine)	$ 7,929	$ 9,845	Included	Included	Included
Limit	$ 3,747,213	$ 4,371,597	$ 4,271,597	$ 4,271,597	$ 4,271,597
Deductible	$ 500	$ 1,000	$ 1,000	$ 1,000	$ 1,000
Auto Physical Damage	$ 133,189	$ 155,922	$ 44,387	$ 44,387	$ 44,387
Deductible	$ 500	$ 2,000	$ 1,000	$ 1,000	$ 1,000
Equipment Breakdown	$ 12,000	$ 10,957	$ 7,304	$ 7,304	$ 7,304
Limit	$ 250,000	$ 100,000	$ 100,000	$ 100,000	$ 100,000
Deductible	$ 1,000	$ 1,000	$ 1,000	$ 1,000	$ 1,000
General Liability including Public Officials, Law Enforcement, and Employment Practices	$ 42,345	$ 46,298	$ 223,456	$ 225,970	$ 197,119
Limits	$2M per occurence / $4M aggregate	$2M per occurence / $4M aggregate	$5M per occurrence	$6M per occurrence	$6M per occurrence
Deductible	0	$ 10,000	$ 5,000	$ 5,000	$ 10,000
Law Enforcement Liability	$ 27,914	$ 27,374	Included	Included	Included
Limit	$2M	$2M per occurence / $4M	$5M per occurrence	$6M per occurrence	$6M per occurrence
Deductible	$ 10,000	$ 10,000	$ 10,000	$ 10,000	$ 10,000
Public Officials Liability	$ 25,801	$ 26,805	Included	Included	Included
Limit	$2M	$2M per occurence / $4M	$5M per occurrence	$6M per occurrence	$6M per occurrence
Deductible	$ 10,000	$ 200,000 per occcurence	$ 10,000	$ 10,000	$ 10,000
Automotive Liability	Included	Included	Included	Included	Included
	$2M	$2M	$5M per occurrence	$5M per occurrence	$5M per occurrence
Crime	$ 1,369	$ 1,365	$ 2,000 (est)	$ 2,000 (est)	$ 2,000 (est)

Umbrella	$ 34,619		$ 30,109		N/A		N/A		N/A			
Limit		$4M		$4M								
Cyber Liability	$ 17,706		$ 14,678		Included		Included		Included			
Limit		?		$2M		$1M		$1M		$1M		
Drone	$ 6,067		$ 6,281		$ 6,067		$ 6,067		$ 6,067			
Sub-Total Premium	$ 372,011		$ 400,206		$ 393,726		$ 396,240		$ 367,389			
Workers Compensation	$ 216,170		$ 248,475		$ 247,353		$ 247,353		$ 247,353			
Payroll		$ 10,350,000		$ 12,076,000		$ 12,076,000		$ 12,076,000		$ 12,076,000		
Experience Mod Factor		0.95		1.01		1.01		1.01		1.01		
Dividend Offer		5% Flat		8% Flat		10% Flat + Variable		10% Flat + Variable		10% Flat + Variable		
Premiuim Gand Totals	$ 588,181		$ 648,681		$ 641,079		$ 643,593		$ 614,742			

Notes:

Current carrier EMC will not renew the Linebacker policy and therefore, the Law Enforcement policy due to continued long term adverse loss ratios
See list Gallagher provided of companies that declined to respond
The Town received some rate quotes that are not presented here as staff determined they were either not competitive or cost effective
All gross rates for WC insurance are set by the State. Companies differentiate themselves by the dividend rate (which can not be guaranteed).
CIC's policy is non-aggregated, each occurrence would have the full policy limits behind it
CIC includes all of its coverage in one policy (GL, Auto Liab, PO & Police/Fire Liabililty), eliminating potential coverage gaps, coverage sub-limits, and reduces the potential for claims disallowance
CIC provides all of its coverage forms on a mucipal-friendly occurrence basis, versus the insurer-friendly claims-made basis
CIC requires setup of Deductible Fund Escrow to pay claims within the deductible layer. Interest bearing account.

Staff recommends Town undergo a complete building property valuation survey by an outside firm in 2025 to help determine proper replacement costs before next renewal.
Ditto for PITO